



# KAPULE LLC

Primary NAICS: 423210 DUNS: 03-761-3292 CAGE: 8VT08

## CORE COMPETENCIES

Kapule LLC offers a wide range of services in construction, environmental remediation, specialty plumbing, GIS, and more. We specialize in providing innovative and reliable solutions to federal and commercial clients, focusing on quality, safety, and environmental stewardship. Our services include:

- **Construction Services:** Design-build, construction management, and general contracting services for infrastructure, utility installation, site development, and building construction(Insight-Construction).
- **Environmental Remediation:** Comprehensive remediation services, including soil and groundwater remediation, site closure, and long-term monitoring(Insight-Remediation).
- **Fueling Facility Services:** Installation, testing, and removal of underground and aboveground storage tanks (USTs/ASTs), as well as retail and commercial fueling station construction and renovation(Insight-Fueling).
- **MMRP Services:** Full-spectrum Military Munitions Response Program (MMRP) services, from risk assessment and hazard analysis to munitions removal and range sustainment(MMRP).
- **Specialty Plumbing and Piping:** Fire protection, storm drain systems, boiler installations, and high-pressure piping for industrial and commercial facilities(Specialty Plumbing).
- **GIS Services:** Complete GIS design and administration services for data visualization, mapping, and spatial analysis(GIS Services-InProgress).
- **FF&E** Complete design, layout, and install of furniture fixtures and equipment from Haworth (manufacturer)
- **High Density Storage Solutions** Spacesaver warehouse storing solutions, modular bldgs, and high density ammunition storage

## DIFFERENTIATORS

- **Native Hawaiian-Owned 8(a) Certified:** Leverage our unique status to meet diversity spend requirements and access set-aside contracts.
- **Extensive Federal Experience:** Proven track record with federal agencies, including successful completion of multiple NAVFAC projects.
- **Comprehensive Services:** End-to-end solutions from construction to environmental remediation, providing clients with a one-stop shop for their needs.
- **Safety and Compliance:** Commitment to exceeding industry standards in safety, compliance, and quality assurance on every project.

## CERTIFICATIONS & LICENSES

- 8(a) Certified
- Licensed General Contractors

**Native Hawaiian Organization 8(A) Certified**

BASED IN HONOLULU, HAWAI'I - PH: 808-594-7081 - WWW.KAPULELLC.COM



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Kapule LLC is a government contracting entity based in Honolulu, Hawai'i. Its parent organization, Kapule Org, is a Native Hawaiian Organization (NHO) that operates as a non-profit community impact organization and is funded by the economic engines of Kapule LLC subsidiaries. Founded in May 2020 and run entirely by Native Hawaiians, the NHO is recognized by the Department of Defense under federal statutory authority as a Minority Owned Native Hawaiian Small Business and is certified by the U.S. Small Business Administration. Through the Kapule Organization, resources are effectively channeled back into the community, positively impacting and contributing to the welfare of the Native Hawaiian people and the broader population of Hawai'i.

## What is an 8(a)?

An 8(a) designation refers to a business development program, administered by the U.S. Small Business Administration (SBA), that assists and provides opportunities for small businesses owned by socially or economically disadvantaged individuals. This program aims to enhance their access to government contracts and promote business development opportunities. Sole source up to \$4.5 million.

## What is an NHO 8(a)?

Small businesses owned by Native entities, such as Native Hawaiian Organizations (NHOs), are eligible to participate in the SBA 8(a) program. These businesses receive special consideration for federal contracts, gaining access to resources and opportunities to enhance their growth and competitiveness. Profits generated from NHO 8(a) participants funnel back into Native Hawaiian communities rather than individual business owners. Sole source up to \$99 million.



### FURNITURE FIXTURES & EQUIPMENT

- Modular Buildings
- High-Density Mobile Storage
- Vertical Carousel Storage
- Lockers
- Pallet Racks
- Office, Lounge and Executive Furniture
- Flooring



### PLUMBING



### GENERAL CONTRACTING



### ELECTRICAL



### REMOVAL & DISPOSAL

## 5% INDIAN INCENTIVE PROGRAM

The Indian Incentive Program allows eligible prime contractors to receive a rebate of 5% of the total amount subcontracted to Indian Organizations, Indian-Owned Economic Enterprise and Native Hawaiian Small Business Concerns.



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## 8(a) SOLE SOURCE/DIRECT AWARD CONTRACTS

**Kapule LLC provides complete facility solutions tailored for government projects, encompassing interior design services, office furniture, fixtures and equipment (FF&E), initial outfitting, and project management.**

Handling a spectrum of projects, ranging from expansive furniture, fixture, and equipment (FF&E) initiatives necessitating space planning, design, delivery coordination, installation, and project management, to projects involving plumbing and electrical support, we bring the expertise to execute tasks with the highest standards of professionalism, quality, and cost-effectiveness tailored to your project's needs.

### Benefits

**Quick Decisions:** Awarding contracts typically takes just days.

**Reduced Costs:** Streamlined procurement process minimizes expenses.

**Optimal Value:** Direct negotiations secure the best deal.

**Efficient Transition:** Contract operations begin smoothly within 30-60 days.

**Small Business Support:** Agencies gain credit for promoting small business involvement.

**Seamless Execution:** Open negotiations ensure low-risk, effective execution.

**Community Development:** Profits are reinvested into Native Hawaiian communities (through the Kapule Organization), supporting initiatives in health, education, and cultural preservation

### 5 Easy Steps

The Small Business Administration (SBA) 8(a) Sole Source vehicle enables agencies to engage in direct buy contracts with certified contractors. As per FAR 19.805-1(b)(2) and 13 CFR 124.50(b), a Tribally-Owned 8(a) contractor, can accept Sole Source Awards up to \$22 million and \$100 million on DoD contracts.

- 1 Define the Project Scope:** Develop a statement of work, prepare a government estimate, and obtain the necessary funding for the project.
- 2 Select Kapule LLC for the Project:** Develop a statement of work, prepare a government estimate, and obtain the necessary funding for the project.
- 3 Submit an Offer Letter:** Prepare and Submit an Offer Letter to SBA Hawai'i District office's Lead Business Opportunity Specialist, Michael Youth at [michael.youth@sba.gov](mailto:michael.youth@sba.gov).
- 4 Offer Letter Accepted:** SBA processes the Offer Letter and returns it to the contracting officer who submits the Statement of Work and Request for Proposal or Quotation to Kapule LLC. (SBA is the \*prime\* contractor and Kapule LLC is a \*subcontractor\* to the SBA)
- 5 Contract Awarded:** Kapule LLC submits the proposal which is evaluated and negotiated (if necessary) by the agency and the contract is awarded.





## Offer Letter Requirements

- A description of the work to be performed
- The estimated period of performance
- The NAICS code that applies to the principal nature of the acquisition
- The anticipated dollar value of the requirement, including options, if any
- Any special restrictions or geographical limitations on the requirement
- The location of the work to be performed for construction procurements
- Any special capabilities or disciplines needed for contract performance
- The type of contract to be awarded, such as firm fixed price, cost reimbursement, or time and materials
- The acquisition history, if any, of the requirement, including specifically whether the requirement is a follow-on requirement, and whether any portion of the contract was previously performed by a small business outside of the 8(a) program
- The names and addresses of any small business contractors which have performed on this requirement during the previous 24 months
- A statement that prior to the offering no solicitation for the specific acquisition has been issued as a small business set-aside, or as a small disadvantaged business set-aside if applicable, and that no other public communication (such as a notice in the Commerce Business Daily) has been made showing the procuring activity's clear intent to use any of these means of procurement
- Identification of any specific Participant that the procuring activity contracting officer nominates for award of a sole source 8(a) contract, if appropriate, including a brief justification for the nomination, such as one of the following:
  1. The Participant, through its own efforts, marketed the requirement and caused it to be reserved for the 8(a) program
  2. The acquisition is a follow-on or renewal contract and the nominated concern is the incumbent
- Bonding requirements, if applicable
- Identification of all Participants which have expressed an interest in being considered for the acquisition
- Identification of all SBA field offices which have requested that the requirement be awarded through the 8(a) program
- A request, if appropriate, that a requirement whose estimated contract value is under the applicable competitive threshold be awarded as an 8(a) competitive contract
- A statement that the necessary justification and approval under the Federal Acquisition Regulation has occurred where a requirement whose estimated contract value exceeds \$22,000,000 is offered to SBA as a sole source requirement on behalf of a specific Participant
- Any other information that the procuring activity deems relevant or which SBA requests.

When a procuring activity contracting officer indicates his or her formal intent to award a procurement requirement, 13 CFR 124.502- 3 (c), as an 8(a) contract by submitting a written offering letter to SBA. The letter to SBA may be by electronic mail or by facsimile, as well as by mail or commercial delivery service.

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### Submit an Offer Letter to:

Michael Youth  
Lead Business Opportunity  
Specialist  
[michael.youth@sba.gov](mailto:michael.youth@sba.gov)  
808.638.2326

### U.S. Small Business Administration:

Hawaii District Office  
500 Ala Moana Blvd., Suite  
1-306  
Honolulu, HI 96813



(808)594-7081



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## PAST PERFORMANCE

### **Facility Repair & Demolition – Puuloa Submarine Facility, JBPHH**

**Value:** \$1.65 million      Contracted to perform demolition of Buildings 283 and 284 and install pallet and cantilever racking in Building 283. Serving as a  
**Role:** Subcontractor  
**Completion:** Ongoing      subcontractor to Ameresco on the Puuloa Microgrid project.

### **Fiber Optic Rewiring – NAVFAC Far East**

**Value:** \$1.143 million      Contracted to perform rerouting of power and fiber optic cabling for  
**Role:** Prime Contractor      Automated Fuel Handling Equipment (AFHE) at the Yokose POL Depot.  
**Completion:** Ongoing      Work includes installation of underground conduits, associated site work, and delivery of a complete, secure system ready for operational use.

### **Installation of a Fire Suppression System – NAVFAC Far East**

**Value:** \$560,000      Contracted to install a new fire protection system for the ISO SA 19-  
**Role:** Prime Contractor      813 vehicle storage facility. Work includes fire suppression  
**Completion:** Ongoing      equipment, electrical system integration, civil piping, and incidental site work to meet UFC 3-600-01 and NFPA 88A regulatory requirements.

### **5-Year IDIQ – Fuel Storage Tank Maintenance & Repair, Oahu**

**Value:** \$15 million      Contracted to perform recurring and non-recurring fuel storage tank  
**Role:** Prime Contractor      maintenance and repair services at multiple NAVFAC Hawaii facilities  
**Completion:** Ongoing (5-      across Oahu and outlying areas. Work includes labor, management,  
years)      materials, transportation, and engineering support to sustain mission-critical fuel infrastructure.

### **DLA Supply Warehouse Modernization – Building 393, 2<sup>nd</sup> Floor, JBPHH**

**Value:** \$2.3 million      Managed the full overhaul of Building 393, the DLA Supply Warehouse  
**Role:** Prime Contractor      at JBPHH. Work included modular buildings, mobile pallet racking,  
**Completion:** 2023      Spacesaver mobiles, and vertical carousels, improving efficiency and supporting JBPHH Shipyard operations.

### **Office Renovation – Building 167, 3<sup>rd</sup> Floor, JBPHH**

**Value:** \$462,000      Delivered a design-build office and warehouse renovation for Building  
**Role:** Prime Contractor      167 at JBPHH. Provided a turnkey solution including project  
**Completion:** 2022      management, installation, design, and closeout, ensuring a modernized workspace that met NAVFAC standards.

**NATIVE HAWAIIAN ORGANIZATION 8(a) CERTIFIED**

Headquartered in Honolulu, HI - [info@kapulellc.com](mailto:info@kapulellc.com) - (808)594-7081 - [www.kapulellc.com](http://www.kapulellc.com)



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## Kapule Organization (Native Hawaiian Organization)

Our Mission: “To empower people and to enhance organizations and communities in Hawai’i and beyond by strengthening their human capital sustainability.”

## Initiatives

- Provide on-going maritime experience for Hawai’i’s youth and young adults aboard a traditional Hawaiian sailing canoe at Paiko Beach, while instilling cultural values and sharing *mo’olelo* (stories) of that place.
- Establish a student education center at Kalauha’iha’i (Paiko Beach) with focus on sustainability education through the traditional Hawaiian saying, *he wa’a he maku, he moku he wa’a*, “a canoe is an island, an island is a canoe.”
- Christmas laptop drive for underprivileged youth during the pandemic, when schools were forced to switch to virtual modes of learning.

## Contact

Nick Kapule, Founder and President  
Kapule LLC & Kapule Organization  
(808) 594 - 7081  
[nick@kapulellc.com](mailto:nick@kapulellc.com)



**‘O KE KAHUNA MA MUA, MA HOPE KE KŪKULU**

The foundation comes first, then you may build



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